



**THE WASHINGTON CONVENTION AND SPORTS AUTHORITY
RESOLUTION OF THE BOARD OF DIRECTORS
No. 25-22**

**APPROVAL TO FUND OPTION YEAR THREE OF CONTRACT WITH
DESTINATION DC**

WHEREAS, in accordance with D.C. Code § 10-1202.08a, the Washington Convention and Sports Authority (the “Authority”) is required to maintain a “Washington Convention Center Marketing Fund” for the payment of marketing service contracts to promote conventions, tourism and leisure travel and the hosting of sporting events, sports teams, recreational events, and entertainment events in the District of Columbia (the “District”); and

WHEREAS, the foregoing statute requires the Authority to enter into such contracts with certain entities, including Destination DC (“DDC”), which is designated as the Authority’s primary contractor to: (i) market and sell meetings and conventions for the Walter E. Washington Convention Center and hotels in the District; (ii) market and promote the District as a destination; and (iii) increase revenue to the District and the Authority by maximizing sales of hotel rooms and restaurant meals; and

WHEREAS, in 2019, the Authority entered into a contract (the “Contract”) with DDC for the foregoing purposes, under a five (5) year base term, with five (5), one-year options; and

WHEREAS, the Authority wishes to exercise Option Year Three of the Contract at amounts of: (i) 86% of the tax collected pursuant to D.C. Code §§ 47-2002.02(1) and 47-2202.01(1); and (ii) the tax imposed by D.C. Code § 47-2002.03a; and

WHEREAS, in Option Year Three, DDC will continue to provide the foregoing services; and

WHEREAS, the President and Chief Executive Officer and the Operations Committee of the Board of Directors have recommended approval of the expenditure of funds for Option Year Three of the Contract; and

WHEREAS, funding for Option Year Three of the Contract is consistent with the Authority’s approved fiscal year 2026 budget.



NOW, THEREFORE, BE IT RESOLVED THAT, the Board of Directors accepts the recommendation of the President and Chief Executive Officer, in her capacity as Chief Contracting Officer, and the Operations Committee and approves the expenditure of funds for Option Year Three of the Contract with Destination DC at the amounts described above, subject to the approval of the Council of the District of Columbia (the "Council") in accordance with D.C. Code §§ 1-204.51 and 2-352.02.

AND BE IT FURTHER RESOLVED THAT, the President and Chief Executive Officer shall submit the agreement for the exercise of Option Year Three of the Contract to the Council for approval as required herein.

This Resolution No. 25-22 may be executed in counterparts.

Signed by:
Leif Dormsjo
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Leif Dormsjo, Chairperson

Signed by:
Cherrie Doggett
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Cherrie Doggett, Vice Chairperson

Signed by:
Monica Ray
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Monica Ray, Secretary

DocuSigned by:
[Signature]
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Jay Haddock Ortiz, Treasurer

Nina Albert, Member

Alan Bubes, Member

Marisa Flowers, Member

Solomon Keene, Member

Signed by:
Brian Kenner
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Brian Kenner, Member

Signed by:
Glen Lee
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Glen Lee, Member



WASHINGTON CONVENTION
AND SPORTS AUTHORITY

DocuSigned by:

George Ty Simpson

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George T. Simpson, Member

Resolution No. 25-22

Dated: October 9, 2025



**THE WASHINGTON CONVENTION AND SPORTS AUTHORITY
RESOLUTION OF THE BOARD OF DIRECTORS
No. 25-23**

**APPROVAL OF FUNDING OF DESTINATION
DC'S FISCAL YEAR 2026 INTERNATIONAL
SALES PROGRAM**

WHEREAS, in accordance with D.C. Code § 10-1202.08a, the Washington Convention and Sports Authority ("Authority") is required to maintain a "Washington Convention Center Marketing Fund" for the payment of marketing service contracts to promote conventions, tourism and leisure travel and the hosting of sporting events, sports teams, recreational events, and entertainment events in the District of Columbia ("District"); and

WHEREAS, the foregoing statute requires the Authority to enter into such contracts with certain entities, including Destination DC ("DDC"), which is designated as the Authority's primary contractor to: (i) market and sell meetings and conventions for the Walter E. Washington Convention Center and hotels in the District; (ii) market and promote the District as a destination; and (iii) increase revenue to the District and the Authority by maximizing sales of hotel rooms and restaurant meals; and

WHEREAS, in April 2019, the Authority entered into a contract with DDC for the foregoing purposes, under which DDC is required to develop and present for the Authority's approval an annual international convention sales plan and budget; and

WHEREAS, for fiscal year 2026, DDC has developed an international convention sales plan that includes, among other tasks, sales programming, strategic alliances with international destinations and professional conference organizers, sales missions, hosted events, familiarization trips, and targeted marketing and promotions for which DDC has proposed a budget of \$570,000; and

WHEREAS, the Operations Committee of the Authority's Board of Directors has reviewed the foregoing plan and budget and recommends the approval of funding thereof by the Board.



WASHINGTON CONVENTION
AND SPORTS AUTHORITY

NOW, THEREFORE, BE IT RESOLVED THAT the Board of Directors of the Washington Convention and Sports Authority accepts the recommendation of the Operations Committee and approves funding to DDC during fiscal year 2026 in an amount not to exceed \$570,000 in furtherance of DDC's international convention sales and marketing efforts.

This Resolution No. 25-23 may be executed in counterparts.

Signed by:

Leif Dormsjo

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Leif Dormsjo, Chairperson

Signed by:

Cherrie Doggett

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Cherrie Doggett, Vice Chairperson

Signed by:

Monica Ray

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Monica Ray, Secretary

DocuSigned by:

Jay Haddock Ortiz

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Jay Haddock Ortiz, Treasurer

Nina Albert, Member

Alan Bubes, Member

Marisa Flowers, Member

Solomon Keene, Member

Signed by:

Brian Kenner

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Brian Kenner, Member

Signed by:

Glen Lee

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Glen Lee, Member

DocuSigned by:

George Ty Simpson

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George T. Simpson, Member

Resolution No. 25-23

Dated: October 9, 2025



**THE WASHINGTON CONVENTION AND SPORTS AUTHORITY
RESOLUTION OF THE BOARD OF DIRECTORS
No. 25-24**

**APPROVAL TO FUND OPTION YEAR TWO OF CONTRACT WITH
ALLSTATE FLOORS OF DC**

WHEREAS, in May 2024, the Washington Convention and Sports Authority (“Authority”) awarded a contract (the “Contract”) to Allstate Floors of DC (“Allstate”), a District of Columbia-certified Small Business Enterprise, to provide carpet, tile and flooring purchase, storage, transportation, removal and installation services at the Walter E. Washington Convention Center (“Convention Center”), for a base term, with four (4), one-year options, at the not-to-exceed (NTE) amount of \$352,627.49 in the base term; and

WHEREAS, the Authority exercised Option Year One of the Contract at the NTE amount of \$865,075.42; and

WHEREAS, in Option Year Two, Allstate will continue to provide the same carpet, tile and flooring services at the Convention Center as in Option Year One at the NTE amount of \$735,388.74; and

WHEREAS, the President and Chief Executive Officer and the Operations Committee of the Board of Directors have recommended approval of the expenditure of funds for Option Year Two of the Contract; and

WHEREAS, funding for the Contract is consistent with the Authority’s approved fiscal year 2026 budget.

NOW, THEREFORE, BE IT RESOLVED THAT, the Board of Directors of the Washington Convention and Sports Authority accepts the recommendation of the President and Chief Executive Officer, in her capacity as Chief Contracting Officer, and the Operations Committee and approves the expenditure of funds for Option Year Two of the Contract with Allstate Floors of DC at the not-to-exceed amount of \$735,388.74.



This Resolution No. 25-24 may be executed in counterparts.

Signed by:
Leif Dormsjo
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Leif Dormsjo, Chairperson

Signed by:
Cherrie Doggett
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Cherrie Doggett, Vice Chairperson

Signed by:
Monica Ray
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Monica Ray, Secretary

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[Signature]
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Jay Haddock Ortiz, Treasurer

Nina Albert, Member

Alan Bubes, Member

Marisa Flowers, Member

Signed by:
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Solomon Keene, Member

Signed by:
Brian Kenner
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Brian Kenner, Member

Signed by:
Glen Lee
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Glen Lee, Member

George T. Simpson, Member

Resolution No. 25-24
Dated: October 9, 2025



**THE WASHINGTON CONVENTION AND SPORTS AUTHORITY RESOLUTION OF THE
BOARD OF DIRECTORS
No. 25-25**

**APPROVAL TO FUND OPTION YEAR TWO OF SPONSORSHIP AGREEMENT WITH D.C.
UNITED**

WHEREAS, in April 2024, the Board of Directors of the Washington Convention and Sports Authority (“Authority”) approved a sponsorship agreement (the “Agreement”) with D.C. United, for a base term, with two (2), one-year options, at the amount of \$875,000 in the base term; and

WHEREAS, the Authority exercised Option Year One of the Contract at the amount of \$901,250; and

WHEREAS, in Option Year Two, D.C. United will continue to provide the Authority with a variety of branding, marketing, hospitality and other sponsorship benefits that will allow the Authority to continue building the Events DC brand in the rapidly growing sport of soccer and bolster Washington, DC’s visibility as a host city for premier events on a regional, national and international stage, at the amount of \$928,287.50; and

WHEREAS, the President and Chief Executive Officer and the Business Development and Strategic Partnerships Committee of the Board of Directors have recommended approval of the expenditure of funds for Option Year Two of the Agreement; and

WHEREAS, funding for Option Year Two of the Agreement is consistent with the Authority’s approved fiscal year 2026 budget.

NOW, THEREFORE, BE IT RESOLVED THAT, the Board of Directors accepts the recommendation of the President and Chief Executive Officer, in her capacity as Chief Contracting Officer, and the Business Development and Strategic Partnerships Committee and approves the expenditure of funds for Option Year Two of the Agreement with D.C. United in the amount of \$928,287.50.



This Resolution No. 25-25 may be executed in counterparts.

Signed by:
Leif Dormsjo
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Leif Dormsjo, Chairperson

Signed by:
Cherrie Doggett
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Cherrie Doggett, Vice Chairperson

Signed by:
Monica Ray
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Monica Ray, Secretary

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Jay Haddock Ortiz, Treasurer

Nina Albert, Member

Alan Bubes, Member

Marisa Flowers, Member

Signed by:
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Solomon Keene, Member

Signed by:
Brian Kenner
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Brian Kenner, Member

Signed by:
Glen Lee
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Glen Lee, Member

George T. Simpson, Member

Resolution No. 25-25
Dated: October 9, 2025