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WASHINGTON CONVENTION AND SPORTS AUTHORITY

THE WASHINGTON CONVENTION AND SPORTS AUTHORITY
RESOLUTION OF THE BOARD OF DIRECTORS
No. 26-19

APPROVAL TO FUND OPTION YEAR FOUR OF CONTRACT WITH DESTINATION DC

WHEREAS, in accordance with D.C. Code § 10-1202.08a, the Washington Convention and Sports Authority (the "Authority") is required to maintain a "Washington Convention Center Marketing Fund" for the payment of marketing service contracts to promote conventions, tourism and leisure travel and the hosting of sporting events, sports teams, recreational events, and entertainment events in the District of Columbia (the "District"); and

WHEREAS, the foregoing statute requires the Authority to enter into such contracts with certain entities, including Destination DC ("DDC"), which is designated as the Authority's primary contractor to: (i) market and sell meetings and conventions for the Walter E. Washington Convention Center and hotels in the District; (ii) market and promote the District as a destination; and (iii) increase revenue to the District and the Authority by maximizing sales of hotel rooms and restaurant meals; and

WHEREAS, in 2019, the Authority entered into a contract (the "Contract") with DDC for the foregoing purposes, under a five (5) year base term, with five (5), one-year options; and

WHEREAS, the Authority wishes to exercise Option Year Four of the Contract at amounts of: (i) 86% of the dedicated hotel tax collected and deposited into the Washington Convention Center Marketing Fund pursuant to D.C. Code §§ 47-2002.02(1) and 47-2202.01(1); and (ii) the tax imposed by D.C. Code § 47-2002.03a(1) and 47-2202.03a(1); and

WHEREAS, in Option Year Four, DDC will continue to provide the foregoing services; and

WHEREAS, the President and Chief Executive Officer and the Operations Committee of the Board of Directors have recommended approval of the expenditure of funds for Option Year Four of the Contract; and

WHEREAS, funding for Option Year Four of the Contract is consistent with the Authority's approved fiscal year 2027 budget.

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NOW, THEREFORE, BE IT RESOLVED THAT, the Board of Directors of the Washington Convention and Sports Authority accepts the recommendation of the President and Chief Executive Officer, in her capacity as Chief Contracting Officer, and the Operations Committee and approves the expenditure of funds for Option Year Four of the Contract with Destination DC at the amounts described above, subject to the approval of the Council of the District of Columbia (the "Council") in accordance with D.C. Code §§ 1-204.51 and 2–352.02.

AND BE IT FURTHER RESOLVED THAT, the President and Chief Executive Officer shall submit the agreement for the exercise of Option Year Four of the Contract to the Council for approval as required herein.

This Resolution No. 26-19 may be executed in counterparts.

Signed by: Leif Dormsjo 5455B149060C46C...
Leif Dormsjo, Chairperson

Signed by: Cherrie Doggett 81E1ED1A64B3474...
Cherrie Doggett, Vice Chairperson

Signed by: Monica Ray EFAAEA94E4D8464...
Monica Ray, Secretary

DocuSigned by: CFE3846C2D5D4C2...
Jay Haddock Ortiz, Treasurer

Nina Albert, Member

Signed by: 9FCE4CB97271455...
Alan Bubes, Member

Signed by: Marisa Flowers C863D2EC409E4E7...
Marisa Flowers, Member

Signed by: E9F9C9F23475477...
Solomon Keene, Member

Signed by: Brian Kenner FD6FBE15E28A457...
Brian Kenner, Member

Signed by: Glen Lee F295852330FE46B...
Glen Lee, Member

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DocuSigned by:
George Ty Simpson
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George T. Simpson, Member

Resolution No. 26-19
Dated: October 8, 2026